

QUOTATION

PROFESSIONALLY MANAGED BACKUP AND RECOVERY SERVICES



Dr.Backup[™]
online backup service

8405 Cherry Laurel CT
Laurel, MD 20723
(301) 685-5601

Date:	03/21/2018
Quote #:	0000001141
Valid Thru:	04/21/2018

Service Description

Amount

Base Package Configuration	Data Warehouse (100GB compressed data, average 5GB/day)	
S.M.A.R.T. Online Backup Service Data Warehouse Package includes 100GB compressed online data, average 5GB of data transfer/day, 10GB annual storage growth allowance, mapped drive backup, local mirror option, and after hours emergency restore support		\$69.95
Additional Devices (Optional)	(4) Servers, workstations or portable devices	
Online backup service for total of (4) additional servers, workstations or portable devices		\$20.00
Additional Storage (Optional)	Select	\$0.00
Local Image Backup (Optional)	Select	\$0.00

TOTAL MONTHLY FEE

\$89.95

SAVE 10% with Annual Prepay

Prepared By	Mitchell Romm
Prepared For Company / Name	Acme Widgets
Phone	202-555-1234
Email	mromm@drbackup.net
Special Instructions	John - This is the quote you requested. The Dr.Backup S.M.A.R.T. managed backup service will fully meet your needs - and then some! We charge a fraction of what most standard MSPs charge for a similar service -- and do a better job! Please let us know when you are ready to move forward with your FREE 30-day trial of our production service.

Dr.Backup standard service agreement applies – <https://drbackup.net/service-agreement>



S.M.A.R.T. Managed Backup Service Delivery Methodology

Service Component	Description	Dr.Backup Managed	Self-Managed
S etup	Download & install backup client software, identify & select critical files, folders, email stores, SQL databases & applications for backup. Define retention times, set backup schedule(s), assist in firewall updates & addition of exceptions to antivirus scanners. Perform initial baseline of data over Internet or using portable USB drive. Adjust & optimize setup as required.	Included	Your Staff (\$)
M onitoring	Verify backups run on schedule each day. Provide a complete, auditable log that identifies every data item backed up and reports any error conditions detected. Identify machines that exhibit a pattern of improper or troubled backups.	Included	Your Staff (\$)
A lerting	Provide proactive notification to customer (and/or their technology consultant) when backups run with errors, run empty, or do not run on schedule. Over 50 common errors generate alert notifications that customer support tracks & actively helps to resolve.	Included	Your Staff (\$)
R estoring	Directly assist customer to recover copy of lost, missing or corrupt data elements previously backed up. If required, perform bulk data restoration and provide access via high-speed FTP download (up to 100Mbps) or express delivery of USB disk.	Included	Your Staff (\$)
T esting	Assist in periodic end-to-end testing of disaster recovery procedures to verify data integrity & help organization meet Recovery Time Objective (RTO) and Recovery Point Objectives (RPO). Perform routine software updates to correct minor defects and assure latest security measures are in place.	Included	Your Staff (\$)



A managed backup service ensures critical data is safe by augmenting fully-featured software with 5 essential services delivered by specially trained technicians

we've
**got your
BACK**